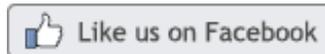




News & Updates from our members and ESC State Chapters



MEET US IN NEVADA

The ESC and the Nevada ESC Chapter will host the 6th Annual [Market Transformation Conference](#) August 9 through the 11th, 2017 in Henderson, Nevada. The conference is being held at the [Green Valley Ranch and Spa](#).

Over the years the Market Transformation Conference has earned the reputation as a unique gathering of energy industry experts and public sector thought leaders coming together to explore the use of GESPC as an option for building owners and occupants to acquire energy efficiency upgrades. If that sounds like you, then this conference is designed for you.



ESC in the Spotlight

On May 31, 2017, the ESC completed Year Two of its three-year cooperative agreement with the US Department of Energy. The agreement calls for the ESC to provide technical assistance to states working to facilitate public sector guaranteed energy savings performance contracting, and increase awareness and support for the process. The following summaries were among the milestones accomplished during the past year.

2016 ESC State Needs Assessment

The 2016 ESC Needs Assessment was

distributed to all 50 states (33 states returned completed 2016 assessments). The Needs Assessment reflected the key attribute adoption per state and investments in GESPC. Based on their responses, states were designated as either a Top 10 state (Energy Stewardship Champion State) or a Tier 2 state.

Upon receipt of the completed Needs Assessments from the various states, the ESC State Liaison Team provided programmatic feedback and held one-on-one calls with participating states that reflected program tenants ([Key Attributes](#)) in place and action items and resources for states to consider that could improve program effectiveness.

The data obtained through the Needs Assessment provided insight into the trends for developing and maintaining programs throughout the country. An [analysis](#) of this work and an attribute by attribute summary of the observations and trends identified through this effort has been posted to the ESC website.

The [Energy Stewardship Champions](#) (Top 10 states) were recognized and presented the first ESC Energy Stewardship Champion awards at the 5th Annual Market Transformation Conference in Louisville, Kentucky. The award recognition was in keeping with the newest addition (2015) to the ESC's Key Attributes: to recognize success

Website support for all State Chapters

The ESC has developed and hosts 31 State Chapter Facebook pages and State Chapter website pages. These pages are continually updated when there is new materials or items that appear in media outlets of specific states, or are supplied by Chapter members. All pages are updated on a regular basis with Chapters being encouraged to appoint administrators to co-manage the information posted.

States' GESPC Program and Policies "At A Glance"

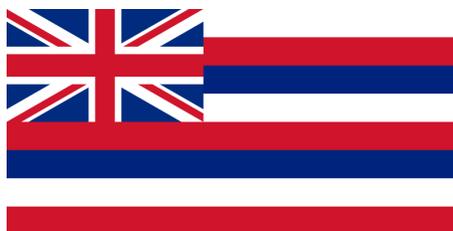
The ESC has established a webpage with state-specific information on all things GESPC for 20 states. This is in keeping with a goal of the ESC to make its website the one-stop shop for state-specific information on GESPC. The information is posted on the state Chapter section of the ESC Website under the "About" tab.

WASHINGTON STATE IS THE ESC BILLION DOLLAR CLUB NEWEST MEMBER



The State of Washington recently reported numbers in the ESC's Race to The Top database that pushes the northwest state over the billion dollar mark for investment in guaranteed energy savings performance contracting (GESPC). With \$1,288,925,725 in signed energy performance contracts to date, Washington surpasses Ohio as the number one state in the total GESPC investment and becomes only the second state in the ESC Billion Dollar Club.

The State of Washington has long demonstrated leadership in the area of GESPC, being one of the first states in the country to implement a fee-based program. Now with their latest numbers submitted to the ESC they have surpassed Ohio by \$36 million as the state with the most GESPC investment in the ESC Race to The Top competition..



HAWAII IS THE ESC HALF-BILLION DOLLAR CLUB NEWEST MEMBER

Hawaii has surpassed the half-billion-dollar mark for investment in guaranteed energy savings performance contracting (GESPC). With \$504.3 million in signed energy performance

contracts to date, Hawaii becomes just the seventh state nationally to eclipse the half-billion-dollar threshold for EPC investment.

phases of the program, which officials estimate have reduced the school's greenhouse gas emissions by more than 46,000 tons. That's the equivalent of removing 7,690 cars from the road. The proposed fourth phase is on a permanent hold and the school hopes to be able to reactivate the contract in the future. The decision was a result of the university not wanting to take on any additional long-term debt at this time.



Spotlight on New York:

The Sewanhaka Central High School District solar project at its five high schools is nearing completion. The district is projecting that the solar projects will cut its energy costs by \$250,000 each year. The district has finished installing the panels at New Hyde Park Memorial High School, Elmont Memorial High School and H. Frank Carey

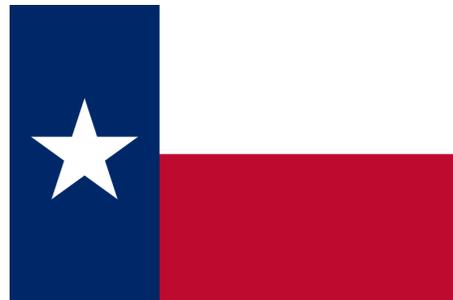
High School in Franklin Square. Floral Park Memorial High School and Sewanhaka High School will have them before the start of the next school year in September. The panels are part of a larger project to cut the district's energy costs under an energy savings performance contract, an arrangement in which future savings pay for the necessary hardware and construction. Altogether the work could save the district nearly \$950,000 annually, the district says.

The Carmel Central School District recently completed an energy performance contract delivered by Honeywell. The project included five schools. Rome School District and Southwest Central School Districts are both in the process of evaluating proposal for an energy performance contract provider for their facilities.

Spotlight on Texas:

The Texoma Childress Regional Medical Center's energy savings performance contract saved the Texoma hospital \$189,219 in operational savings last year.

The City of Austin has issued an RFQ for Energy Savings Performance Contract Services. The due date is July 26, 2017. For more information contact Craig Estes at 512-414-8954.



Spotlight on Kansas:

The Neosho County Community College Board of Trustees approved an energy performance contract with Energy Solutions Professionals at its June regular meeting. The contract is for a project to upgrade several items on campus for improved energy efficiency and pay for it out of utility savings over a period of 10 years and four months, with financing handled by Signature Public

Funding. The project is expected to cost \$3.3 million, with the college making a \$175,500 down payment and \$343,326 a year for 10 years.

Spotlight on Florida:

The City of Deerfield Beach has issued an RFP for Energy Performance Contracting services. Bids are due July 10, 2017. The RFP calls for an

ESCO to provide energy performance contracting services consistent with guaranteed energy, water and wastewater performance act , section 489.145. The city's intent is to use the state's contract #973-320-08-1 to select a pre-qualified ESCO to perform the work. For more information call 954-480-4200.



Spotlight on Utah:

The City of Ogden is seeking proposals from ESCOs to enter into an energy savings performance contract that will potentially include investment grade auditing and an energy savings performance contract. Bids are due August 17, 2017.



Spotlight Illinois:

The Piatt County board gave the go ahead for a feasibility study that could lead to an energy performance contract with SmartWatt,



Spotlight on California:

Suisun City recently held a preliminary audit walk through at city facilities to evaluate facility and infrastructure improvements as part of an energy master plan for the City.



Spotlight on Wisconsin:

Waterloo School Board has directed McKinstry to draft a Wisconsin Act 28 Energy Performance contract to study all the district facilities with a final report on the buildings expected later this summer. Act 28 created "a revenue limit exemption that allows school districts to increase their revenue limit by the amount spent in that school year on energy efficiency measures and renewable energy products that results in the avoidance of or the reduction in energy costs."



Spotlight on Ohio:

The Belmont and Noble Correctional Institutions have issued an RFP for an Energy Performance Contract. Bid due date is July 24, 2017. For more information contact Elizabeth Lowery at the Ohio



Spotlight on Tennessee:

The Tennessee ESC Chapter has reorganized and will hold an organizational meeting in Nashville on August 15. For more information contact Eddie Riddle, ESC State Liaison.



The 2017 ESC Virtual Tradeshow is now open:

The Energy Services Coalition is pleased to announce our first exhibitors to our Virtual Trade Show in support of the 2017 ESC Market Transformation Conference in Henderson, Nevada. These sponsors have a virtual booth in the tradeshow on our website, as well as having booth space reserved at the conference this summer. For more information check out our [sponsorship opportunities](#) and visit the [virtual tradeshow](#). (As a coalition of public and private energy professionals we do not endorse or promote any private sector product or solution.)

ESC Virtual Tradeshow

COALITION GOLD SPONSORS



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