Exciting things are happening with the Energy Services Coalition all around the nation.

ESC election results are final:
17 members elected to Board of Directors

The Energy Services Coalition biennial election concluded last month with the election of 17 members to serve two-year terms on the national Board of Directors. Directors elected to serve include:

**ESCOS**
- Tom Walther
  Regional Sales Director, SE US
  OSRAM Lighting Solutions, North America
- Christine Keck
  Director of Government Relations
  Energy Systems Group, LLC
- Leslie Larocque
  Regional Director
  McKinstry
- Robert Georgeoff
  Vice President
  Ameresco, Inc.
- John O’Herron
  Regional Sales Manager
  Schneider Electric Energy Solutions
- Charles McGinnis
  Vice President-Sales, North America
  Johnson Controls Energy Solutions

**Public Sector**
- Peter Berger
  Guaranteed Energy Savings Program, Mgr
  Minnesota Department of Commerce
- Amy Butler
  Executive Director
  OUInc, Oakland University
- Mary Blackmon
  Energy Engineering Manager
  ADECA Energy
- Kelly Thomas
  Energy Program Manager
  Nevada Governor’s Office of Energy
- Karen Rantamaki
  State of New Hampshire
  Concord, NH
- Eileen McHugh
  Program Coordinator
  MA Dept. of Energy Resources

**Non-Profit**
- David Terry
  Executive Director
  NASEO

**Vendors**
- Christopher Halpin
  President
  Celtic Energy, Inc.
The Outgoing Board of Directors: Back row left to right: Pete Berger, Rick Rodriguez, Tom Walther, Len Hoey, Doug Dahle, John O’Herron. Front row left to right: Jim Ploger, Christine Keck, Chris Halpin, David Terry, Mary Blackmon and Karen Pelzer.

The ESC Blog

AWARDS AND RECOGNITION
In 2015, Awards and Recognition was added to the ESC list of 10 Key Attributes for Programmatic Design. It is a new area and as such few states currently have efforts that either publicize or recognize project success.

States activity in this area vary from a formal awards program through the ESC Chapter, to issuance of press releases recognizing various stages of project success (announcement, construction, savings over guarantees). Formal award programs promote success, lead by example and recognize results.

Of the states and chapters with a recognition program, several types of award programs exist and some states/chapters have multiple programs/efforts to recognize successful projects. To date, there are at least 10 states/chapters that are promoting success through press releases or some other type of project announcement or awards. These efforts include:
States have reported that the awards efforts (see Michigan) can assist dramatically in the collection of case studies and past project lists as a part of the nomination of projects for award consideration.

**Question:** Do you know of a state/chapter program promoting successful GESPC projects? Send your information or ideas to info@energyservicescoalition.org.

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**ESC in the Spotlight**

**SAVE THE DATE: 2017 Conference Update**

The ESC announced the Nevada ESC Chapter will host the 6th Annual Market Transformation Conference on August 10 and 11th, 2017 in Henderson, Nevada. The conference is being held at the Green Valley Ranch and Spa. Watch this space for important conference updates.

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**State Chapter Spotlight: Delaware**

On Wednesday, October 19th, the Delaware ESC Chapter and Delaware Sustainable Energy Utility held its 3rd Annual Energy Conference at the Chase Center in Wilmington. More than 100 people attended.

Keynote speakers included Judi Greenwald, Deputy Director, Climate, Environment and Energy Efficiency and Senior Advisor to the Secretary for Climate Change, US Department of Energy, and David Terry, Public Sector Vice-President, Energy Services Coalition and Executive Director of the National Association of State Energy Officials.

Among the topics discussed included panel discussions on Emerging Technologies, Energy Resiliency, and Energy Programs and Incentives. Some of the key themes were:

- The role electric vehicles will play in transforming the future of energy supply and demand;
- How "smart" energy systems in buildings and homes are transforming their relationship with the grid;
- Continuing need for both government and utilities to provide incentive programs to shape consumer energy consumption and adoption of new technologies.

To learn more about the Delaware Energy Conference and the DE ESC visit the Chapters webpage or Facebook page.

David Terry, ESC Public Sector Vice-President delivers the morning Keynote Address.
More than 100 people attended the 3rd Annual Delaware Energy Conference hosted by the Delaware ESC Chapter and the DESEU.

State Chapter Spotlight: Michigan

In recognition of significant energy efficiency investment and demonstrated energy cost savings at facilities throughout the state, Energy Services Coalition - Michigan Chapter presented its Sixth Annual Awards honoring the City of Grand Rapids, Manistee Public Schools, Riverview Public Schools, Washtenaw Intermediate School District and West Branch Regional Medical Facility. Also, Rep. Al Pscholka (District 79), MI House of Representatives, was recognized for leadership in passing Public Acts 119-123 of 2016, which enable municipalities to finance Energy Savings Performance Contracts with another cost-effective option and Public Act 485 of 2014, which provided the ability to enhanced Energy Savings Performance Contracting at Michigan Community Colleges.

Collectively, this year’s recipients, who oversee energy consumption, invested nearly $8.0 million in energy efficiency improvements through performance contracting. The investments are saving more than $689,000 annually. In the period of 2011-2016, the ESC Michigan Chapter has recognized recipients for a total of $112.9 million in energy efficiency and renewable energy investments and $7.6 million in annual savings.

The annual awards event attracts energy efficiency experts from around the state and this year the event was held at the offices of the Michigan Agency for Energy. The event featured a keynote address by Lieutenant Governor, Brian Calley and a facilitated panel discussion with the award recipients.

Following is the project list by size and savings that were honored with a 2016 ESC-MI Chapter award:

- **City of Grand Rapids**: $1.9M and $146,000 in annual cost savings.
- **Manistee Area Public Schools**: $2.35M and $148,000 in annual cost savings.
- **Riverview Public Schools**: $1.14M and $78,000 in annual cost savings.
- **Washtenaw Intermediate School District**: $.97M and $137,000 in annual cost savings.
- **West Branch Regional Medical Center**: $1.59M and $180,000 in annual cost savings.
Lt. Governor Brian Calley, State of MI, keynote speaker at MI-ESC Chapter Awards event.

**State Spotlight: Hawaii**

Hawaii was recognized at the recent ESC Market Transformation Conference for the fifth consecutive year as the nation's leader for per capita investment in guaranteed energy savings performance contracting (GESPC). Hawaii's investment of $325.25 per capita in 2016 earned the state a No. 1 ranking.

"It is an honor to be acknowledged for this achievement, which highlights the innovative work being done to transition Hawaii to a clean energy future," said Gov. David Ige. "Reducing energy use by making our buildings more efficient will help us meet the challenges of energy security and climate change that we face in Hawaii. I'd like to thank the Energy Services Coalition for this recognition, and for its work in championing energy performance contracting."

"Investing in energy efficiency not only lowers harmful carbon emissions, it reduces home and business energy costs, stimulates economic growth, and improves energy system reliability," said Luis Salaveria, director of the State Department of Business, Economic Development and Tourism (DBEDT). "By reducing government spending on energy we are able to free up valuable taxpayer dollars for other essential programs."

The Hawaii State Energy Office (HSEO), a division of DBEDT, provides technical assistance to state and county agencies entering into energy performance contracts. The GESPC projects vary widely and include courthouses, community colleges, airports and prisons. HSEO Administrator Mark Glick noted that the $442.4 million of energy performance contracts put in place since 1996 will save the state an estimated $1.1 billion in electricity costs over the life of the contracts.

"It's gratifying that among Hawaii's largest energy consumers, state and county agencies have helped drive Hawaii's No. 1 per capita ranking in GESPC contract value for each of the five years I have been energy administrator," Glick said. "Efficiency gains from these major projects are playing a significant role in reducing greenhouse gas emissions while providing a healthy return on investment."

Glick cited the $158 million energy performance contract recently undertaken by the State Department of Transportation (DOT) at 12 of Hawaii's 15 airports, which will cut energy use in half...
and save the state about $500 million over 20 years. The project, being carried out under the leadership of DOT Director Ford Fuchigami, is one of the largest single GESPC in the nation.

Performance contracts signed by state and local government agencies in Hawaii since 1996 include 225 buildings and facilities covering 96 million square feet. The savings are the equivalent of powering 368,426 homes for one year.

**Race to The Top:**
To see the amount of Guaranteed Energy Savings Performance Contracting (GESPC) investments in state and local buildings in a particular state, click here for the state map. The amounts listed are based on the information that has been provided by the states. States with out-of-date or missing data are encouraged to contact ESC at info@energyservicescoalition.org to have your data added or updated.